

WELCOME to the **AUGUST 2004** issue of Cgate's International Newsletter

Our newsletters aim to keep you up-to-date on new developments in our business with China and the opportunities that may be there for you.

CGATE EXPANDS OPERATIONS

- Cgate makes a stand at Viscom Paris
- Composite Aluminum panels are a hit
- New Cgate website launched

NEW PRODUCTS FROM CGATE

- Lightboxes
- Cast Acrylic sheets



THE TRADE SHOW SEASON kicks off in with **Visual Communication Europe 2004** in Paris, 15-17th September.

This not-to-be-missed event will showcase not only the latest signage and large format digital print technology, but will also present the "Solutions Village". In these areas visitors can look at turnkey solutions to a variety of signage applications.

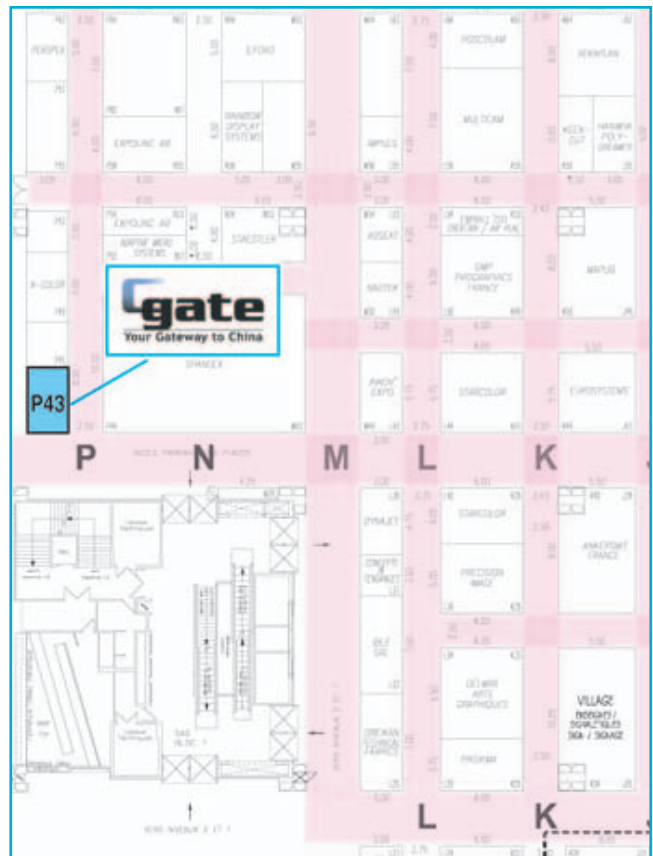
Cgate is extending a warm invitation to all their distributors to meet at the show to view Cgate's range of products and to discuss future business opportunities.

All companies and individuals interested in understanding the advantages of trading with China, will be welcome to meet with Cgate's multi-lingual representatives.

For more information about Viscom Paris visit:

<http://www.visualparis.com/>

Visit the Cgate on stand P43.

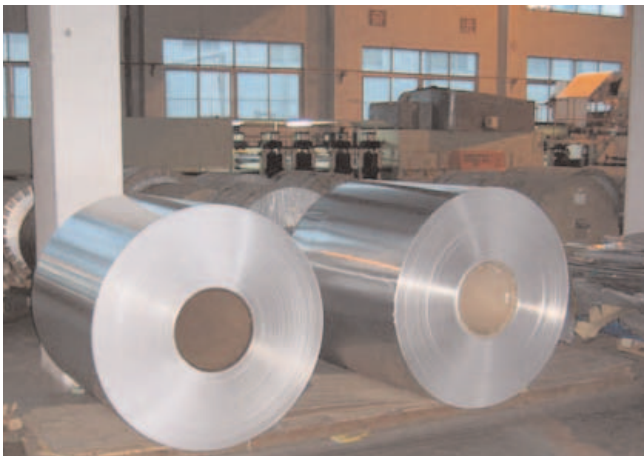


PRODUCT OF THE YEAR - CBOND COMPOSITE ALUMINUM PANELS



One of the most successful products being produced in China is, no doubt, Aluminum. This is because high grade Aluminum is a natural product of China. Recent tests carried out in Germany have shown that Cbond, Cgate's brand of Composite Aluminum panels, is in fact superior in quality to the leading brand products marketed in Europe and the US.

Cgate has exclusive rights to distribute Composite Aluminum panels outside China, and these are produced by the largest Chinese manufacturer.



Aluminum manufacturing facility in China

For those who are not entirely familiar with the great versatility of this material, Cbond is a light weight panel made of 2 thin skins of Aluminum with a polyethylene core. This construction ensures stiffness and strength.

Uses for Cbond are limited only by the imagination. Panels are produced in a wide range of colours and finishes, including metallic, and in thicknesses to suit practically any application.



Common signage applications using Cbond

CGATE LAUNCHES NEW WEBSITE

In the spirit of making communication even easier, Cgate's website has acquired a smart new look to help focus on providing information on the range of products.

Visit the Cgate website on:

<http://www.cgate-enterprise.com>



NEW PRODUCTS FROM CGATE

CAST ACRYLIC SHEETS

Cast Acrylic sheets have now been added to the range of products for signage applications.

Cgate Acrylics are cast made, providing higher strength, durability and better appearance than the lower cost extrusion material. Cutting and fabrication of this material is easier and it can be recycled. Cgate offers distributors rebates for Acrylic collected for recycling, making the product even better value while caring for the environment.

Complete signs or individual lettering can be cut out of this material and combined, often with additional back-lighting, to produce highly visible signs.

Some popular applications

- Internal and external directories
- Corporate identification
- Individual characters
- Shop front signage

Cast Acrylic sheets can also be used to construct a wide variety of shelves, brochure holders and POP displays



CRYSTAL FRAME LIGHTBOXES



A new addition to the already popular range of Ultra-thin Aluminum frame back-lit lightboxes.

The light source for these attractive units is a Cold Cathode Fluorescent Lamp (CCFL). These lamps consume approximately 30% less power than the T-5 tubes used in other lightboxes, for the same light emission, thus allowing smaller ballast, lower weight and of course thinner enclosure.

CCFL tubes are extremely durable and typically last about 20,000 hours.. They are basically shock and vibration resistant. While the bulbs are very thin and made of glass they are generally protected by an acrylic or polycarbonate tubing.

Suitable mainly for indoor use, Cgate Crystal Lightboxes can be used for many applications including promotional display, POP and advertising campaigns.

Available in sizes from A4 to A1.

CGATE DISTRIBUTION CHANNELS

Cgate now has distributors in these countries:

Cyprus

France

Greece

Ireland

Israel

Italy

Japan

Germany

Poland

Russia

South Africa

Scandinavia

Spain

Switzerland

Turkey

United Kingdom

United States

Remember:

At Cgate we are always interested to hear from you whether you are interested in our current range of products or in other business opportunities.

For information on any of our products or to become a distributor, please contact us now for details:

Email: info@cgate-enterprise.com

GATE specialises in bringing high quality Chinese products to the West in the most efficient and cost effective way.

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