

WELCOME to the **November 2003** issue of Cgate's International Newsletter

Our newsletters aim to keep you up-to-date on new developments in our business with China and the opportunities that may be there for you.

What's new in November?

CGATE MEDIA - distributors appointed throughout Europe

NEW PRODUCTS FROM CGATE:

Ultra-thin lightboxes

Free Foam Rigid PVC

Aluminum Composite Panels

CGATE MEDIA

Over the past few months we have been working hard to establish distribution channels for our excellent value Chinese-made range of media for Large Format digital printers.

To make sure that our partners are absolutely satisfied with the quality, we have encouraged them to put the materials to the test.

Cgate CEO, **Eran Baram** says :

"Obviously no one wants to take the risk of ordering large quantities of materials without testing them first.

We know several companies who have ordered directly from Chinese manufacturers and have suffered the consequences. In some cases they have received wrong orders or even damaged goods. As payment is usually made upfront, it is often difficult to find anyone to get back to.

We have made sure that there is always someone available at Cgate's local offices to take care of administrative details and of course we take full responsibility for the quality and consistency of all orders.

Sometimes the cheapest route may be the most expensive one. Cgate offers the best of both worlds."

Cgate has now appointed distributors throughout Western and Eastern Europe. Shipments have already gone out to distributors in countries including Germany, Ireland, Turkey, Greece, France, Italy and Poland.

Although there are still a few openings for distributors in certain regions, Cgate has announced that, to make sure that distributors do not compete with each other, the number of appointed companies selling Cgate media will be limited.

Cgate's partners, who in addition to consumables, usually sell a range Large Format digital printers, continue to participate in trade shows throughout Europe where they print live on Cgate media.

NEW PRODUCTS

Ultra-thin Lightboxes



The perfect product to compliment any range of supplies for the signage industry.

These state-of-the art lightboxes use micro-perforated screens in variety of sizes and light strengths. The Lightboxes can be supplied in sizes up to AA0 and with light sources of up to 160 Watts.

Frames are made of aluminum profiles and can be supplied in two formats - with screw locks or with flip panels, for fast change-over of media. The Lightboxes can be used for both indoor and outdoor applications.



Screw lock frame



Flip panel frame

Prices are very competitive and custom made frame sizes can be supplied for orders of over 50 units.

The demand for the following two products is a result of the increased number of Large and Grand Format printers in the market.

Cgate is pleased to announce that these materials have now been added to our range of supplies for the signage industry at very competitive prices.

Free Foam Rigid PVC

This material is available in standard sheet sizes of 4ft x 8ft and standard thicknesses of 3mm and 5mm. Orders of non-standard sizes and thicknesses depend on the volume of the order.

The Free Foam PVC is supplied in batches of 150 pieces per pallet.

Aluminum Composite Panels

Another growing area for signage material is for rigid aluminum composite panels. These high quality materials are available in standard panel sizes of 4ft x 8ft and 5ft x10ft and standard thicknesses of 2mm, 3mm and 4mm. A wide variety of colors is available, in powder or liquid, gloss or matt finish, with laquer coating.

Aluminum composite panels are supplied in batches of 83 pieces per pallet.

Remember:

At Cgate we are always interested to hear from you whether you are interested in our current range of products or in other business opportunities.

For information on any of our products or to become a distributor, please contact us now for details:

Email: info@cgate-enterprise.com

GATE specializes in establishing distribution channels and manufacturing facilities in China, Korea and Taiwan and in bringing Chinese products to the West in the most efficient and cost effective way.

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